

Exhibitor & Sponsor Prospectus

VASN 2020 Resource Fair

July 30-31 at the DoubleTree by Hilton Hotel Charlottesville

AND

VASN 2020 Annual Fall Conference

November 7-8 at the Hyatt Regency Dulles

Take Advantage of This Special Offering —
Exhibit at Two Events at a **Discounted Rate!**

The cost to participate in one of these events alone is:

Non-Profit: \$300.00

For-Profit: \$800.00

If you participate in both events, the price per event becomes:

Non-Profit: \$225.00

For-Profit: \$675.00

To qualify for the discounted rates BOTH contracts must be submitted at the SAME TIME.

All contracts must be accompanied by a deposit check made payable to **VASN, Inc.**, for both conferences by **May 15, 2020**. Table space will not be confirmed until the deposit is received. All fees must be paid in full before the exhibiting company will be permitted to register onsite or occupy table space.

Please complete the following Exhibit Space Application.

For More Information:

Nicole Tisdale

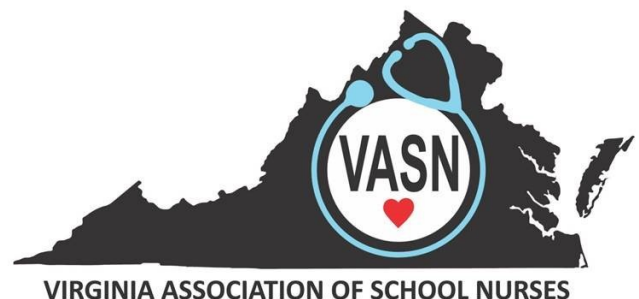
512 Herndon Parkway, Suite D

Herndon, VA 20170

Phone: (703)964-1240 x430

Fax: (703)964-1246

E-mail: ntisdale@conferencemanagers.com



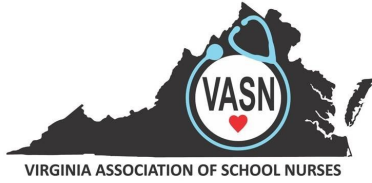


Exhibit Space Contract for VASN Resource Fair & Annual Conference

Company Information

Company Name _____ Contact _____

Street Address _____

City _____ State _____ Zip _____ Phone _____

Email _____ Website _____

Signature _____ Date _____

Table Rental Rates (please mark your selection below in the check box)

VASN Resource Fair ONLY:

- Non-Profit: \$300.00
- For-Profit: \$800.00

VASN Resource Fair AND Annual Fall Conference:

- Non-Profit: \$225.00 per event
- For-Profit: \$675.00 per event

Reservation Procedure

All contracts must be accompanied by a deposit check of 50% of the total cost of your table. Table space will not be confirmed until payment is received. All fees must be paid in full before exhibiting company will be permitted to register on-site or occupy table space.

Only checks will be accepted for payment, no credit cards please.

Please make checks payable to VASN, Inc. Balance of payment is due October 1, 2020

Please mail the attached Exhibit Space Application and Contract to:

VASN Conference
Exhibits Manager
512 Herndon Parkway, Suite D
Herndon, VA 20170
Fax: 703-964-1246 x430
E-mail: ntisdale@conferencemanagers.com

Sponsorships Purchased: _____
Table Rate Purchased: _____
Grand Total Due: _____
Amount Enclosed: _____
<input type="checkbox"/> CHECK HERE IF EXHIBITING AT BOTH

Cancellation Policy

Any exhibitor who cancels all or part of purchased table space on or prior to October 1, 2020, will forfeit and pay to VASN, Inc., as liquidated damages, a sum of money equal to 50% of the full price of said exhibitor's table space. Any exhibitor who cancels all or part of purchased booth space after October 1, 2020 will forfeit and pay to VASN, Inc. as liquidated damages, a sum of money equal to 100% of the full price of said exhibitor's table space. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages, the amount set forth above, regardless of whether Show Management enters into a further lease for the space involved.